

Smart Multibagger

Your dependable partner in creating wealth since 1989

25 July 2024

GE T&D India Limited

Warning:

Investment in securities market are subject to market risks. Read all the related documents carefully before investing

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Key Parameters

Company	:	GE T&D India Limited		
NSE Symbol	:	GET&D		
BSE Ticker	:	522275		
Current Price (Rs)	:	1426		
Target Price (Rs)	:	3579		
Stop Loss (Rs)	:	1035		
Perceived Risk	:	Medium		
Holding Period (months)	:	48 months		
Recommended Portfolio weightage	:	3%		
Market Capitalisation	:	~ Rs 37,844 crores		
Liquidity (NSE + BSE)	:	Good		
Face Value (Rs)	:	2/-		
Book Value (Rs)	:	48.54/-		
Stock category	:	Growth		
Sector	:	Power		
Promoter Stake	:	75%		
BSE Group		Т		
BSE Index constituent	:	BSE Small Cap		

- ✓ GE T&D is the listed entity of GE's Grid Solutions business in India.
- ✓ With over 100 years of presence in India, GE T&D India is a leading player in the power transmission and distribution business.
- The company provides a range of solutions for connecting and evacuating power from generations sources onto the grid, providing utilities with the tools needed to support the increase in demand swiftly.
- ✓ It offers products ranging from medium voltage to ultra-high voltage (1200 kV) for power generation, transmission and distribution industry.
- ✓ The company offers a wide range of products and related services that include power

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Financial Highlights (Standalone)									
	03/'20	03/'21	03/'22	03/'23	03/'24	03/'23*	03/'24*		
Revenue	3158.70	3452.37	3065.95	2773.22	3167.91	703.05	913.60		
Other Income	59.51	65.76	25.74	33.93	22.55	3.72	5.71		
Interest	-68.19	-59.36	-38.65	-42.01	-28.30	-12.73	-3.17		
Depreciation	-78.39	-65.74	-57.86	-55.38	-50.15	-14.56	-12.32		
Tax	53.10	-29.02	19.86	-28.24	-82.02	-15.23	-34.89		
Net Profit	-302.56	60.32	-49.62	-1.49	181.05	-15.35	66.29		
Equity	51.21	51.21	51.21	51.21	51.21	51.21	51.21		
EPS#	-11.82	2.36	-1.94	-0.06	7.07	-0.60	2.59		
CEPS#	-8.75	4.92	0.32	2.10	9.03	-0.03	3.07		
OPM%	-6.62	6.21	0.88	4.48	10.78	3.86	12.77		
NPM%	-9.58	1.75	-1.62	-0.05	5.72	-2.18	7.26		
Dividend	Nil	Nil	Nil	Nil	100%	_	-		

[#] The latest consistent Face Value and Equity Capital are used in the calculation of per-share ratios for easy comparison / * 3 months / Rs in crores / Items deducted from revenue to calculate net profit are shown as negatives.



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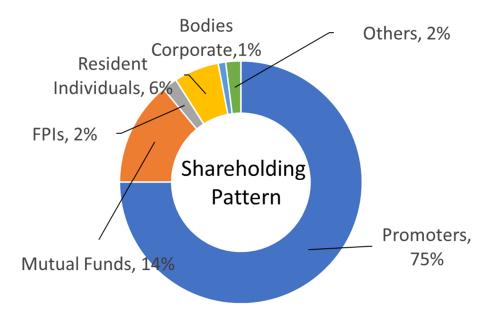
transformers, circuit breakers, gas insulated switchgears, instrument transformers, substation automation equipment, digital software solutions, turnkey solutions for substation engineering and construction, Flexible AC Transmission Systems (FACTS), High Voltage DC (HVDC) and maintenance support.

- ✓ In Q3 FY24 it derived 46% of Revenues from exports.
- ✓ With 5 manufacturing sites, the company is ideally placed to meet the industry's growing demand for grid equipment and services.
- ✓ The company Board has approved the proposal to change the name from "GE T&D India Limited" to "GE Vernova T&D India Limited".

Investment rationale

- ✓ In Q4 FY 24 orders booking stood at Rs 1330 crores vs. Rs 870 crores in Q4 FY23, up by 53% YoY.
- ✓ In FY 24 orders booking stood at Rs 5790 crores vs. Rs 2740 crores in FY23, up by 112% YoY.
- ✓ Order backlog stood at Rs 6270 crores in March 2024 compared to Rs 3700 crores in March 2023.

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- ✓ In the month of July 2024 so far it has bagged orders worth Rs 1300 crores.
- √ 27% of the orders in hand is from Private sector, 10% from State Utilities and the remaining 63% from Central Utilities and PSUs.
- ✓ Order backlog is almost 2 times the last year turnover!
- ✓ Considering the capital intensive nature of the business its equity capital is very small.
- ✓ Compared to the scale of operations Revenue to Equity capital at 62 times is astonishingly very high!.
- ✓ The company has reasonably strong Reserves at 24 times Equity capital!
- ✓ After a gap of five years the company has proposed 100% Dividend for FY24.
- ✓ Never the less from the past couple of years it has made intensive efforts to reduce the debt and this has started reflecting in reducing Interest outgo as a percentage of Revenue from 2.16% in FY20 to 1.51% in FY23 to 0.89 in FY24. Interestingly the this ratio has fallen to a low of mere 0.35% for Q4 FY24.

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- ✓ Now it has become a debt-free company. Cash and Cash Equivalent balance of 276 crores as on 31st March 2024 vs Cash and Cash Equivalent of 157 crores as on 31st December 2023 and net debt of 173 crores as on 31st March 2023.
- ✓ On the flip side, the ruling PE ratio based on FY24 results is too high at 203 times.
- Considering the burgeoning order book, strongly positive outlook for the power sector, very strong parental, fast rising Revenues, becoming a debt-free company, returning to Dividend list, we are projecting 40% growth in Revenue and 60% rise in EPS for FY25 and the next 4 years.
- Considering all the parameters we have applied a PEG ratio of 2 for FY28 projected EPS of 35.79 to arrive at the target price.
- ✓ Shares are regularly traded on NSE and BSE with aggregate daily volumes of about 1 lac shares. **

"Utilities are moving away from viewing the grid as something that they operate with manual operations to a much more modern architecture that gives them the ability to see the entire grid and orchestrate for variabilities. With this critical demand driver, we see a robust addressable market for our energy-focused Software business, esp for GridOS, which is a highly differentiated offering and the first of its kind.

In the coming years, the nation's commitment to achieving 50 per cent of its electricity generation capacity from non-fossil sources by 2030 will necessitate substantial investments in both interstate and intrastate transmission networks. With ongoing investments in grid modernization, capacity expansion, and the integration of technologies, the future outlook for the country's transmission segment is promising. We could not be more excited about the path ahead, and we thank you for your continued support."

Sandeep Zanzaria, CEO & MD

(Source BSE Website, Edited excerpts from the Call Transcript 21 May 2024)

Terms used in research report

Book Value

Book value is the net value of a company's assets after subtracting its liabilities. It is a measure of the company's equity and is calculated by subtracting total liabilities from total assets.

BSE/NSE

BSE stands for Bombay Stock Exchange. NSE stands for National Stock Exchange

CAGR

CAGR stands for Compound Annual Growth Rate. It is a measure used to determine the average annual growth rate of an investment or business over a specific period, taking into account compounding effects.

CEPS

CEPS stands for Cash Earning Per Share. While Depreciation is subtracted from the operating profit to calculate the net profit, it's important to recognize that the depreciation amount remains available to the company for its utilization in practice. CEPS is calculated by dividing the sum of Depreciation and Net Profit by the number of outstanding shares. CEPS gives a better measure to gauze the cash profit per share.

EPS

EPS stands for Earnings Per Share. It is a financial metric that measures the profitability of a company by dividing its net earnings or profit by the number of outstanding shares. EPS represents the portion of earnings allocated to each share of common stock.

Face Value

Face Value refers to the nominal or par value assigned to a share of stock at the time of issuance. It is typically a small amount (e.g., Rs1, Rs2, Rs5, or Rs10). The face value does not necessarily reflect the market price or the actual value of the stock.

NPM

NPM stands for Net Profit Margin. It is a financial ratio that measures the profitability of a company by calculating the percentage of net profit generated relative to its total revenue.

OPM

OPM stands for Operating Profit Margin. It is a financial ratio that measures the profitability of a company's core operations by calculating the percentage of operating profit generated relative to its total revenue.

PE

PE stands for Price-to-Earnings ratio. It is a financial metric used to assess the relative value of a company's stock by comparing its current stock price to its earnings per share.

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Terms used in research report

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PEG

PEG ratio stands for Price/Earnings to Growth ratio. It is a financial metric used to assess the valuation of a company's stock in relation to its expected earnings growth. The PEG ratio takes into account the company's price-to-earnings (P/E) ratio and its projected earnings growth rate.

Risk

Risk refers to the potential for the value of a stock to fluctuate or experience losses due to various factors such as market conditions, economic events, company-specific risks, or unforeseen circumstances. Every stock is categorized into one of three risk levels: High, Average, or Low. These risk levels are determined based on their correlation to the broader market indices, such as the BSE Sensitive index and NSE Nifty 50 index. Low risk is assigned to stocks with a beta value below 0.75, Medium risk to stocks with a beta value between 0.75 and 1.25, and High risk to stocks with a beta value exceeding 1.25.

ROCE

ROCE stands for Return on Capital Employed. It is a financial metric that measures the profitability and efficiency of a company by comparing its operating profit to the capital employed in the business.

ROE

ROE stands for Return on Equity. It is a financial metric that measures the profitability and efficiency of a company by calculating the percentage of net income generated relative to its shareholders' equity.

Stock Category

Stocks are categorized as Value or Growth. Value stocks are undervalued companies with stable cash flows, while growth stocks are companies expected to have above-average earnings or revenue growth. Value stocks offer stability and potential income, while growth stocks offer higher potential for capital appreciation. The choice depends on investment goals and risk tolerance.

Stop Loss

Stop loss refers to a predetermined price level set by an investor to automatically sell a security if it reaches or falls below that level. It is a risk management tool designed to limit potential losses by triggering a sale order when the price reaches a specified threshold.

Weightage

Stock weightage/allocation in a portfolio means determining the proportion of the portfolio's value invested in different stocks to achieve diversification and meet investment objectives. Factors considered include the potential impact of stock price movements, scenarios likelihood, investment duration, and the probability of achieving targeted EPS growth.*

Frequently Asked Questions

- Q. What is the Guarantee of success of the expected returns indicated in this report?
- A. There is no Guarantee of meeting the expected returns, it is only a probability. Returns have been calculated based on our past experience and certain expectations from the company, industry and the economy.
- Q. Can these stocks go down?
- A. Recommendations are based on current valuations of these stocks with respect to the market. Any adverse news about the individual company or sharp correction in stock indices can drag the individual stock prices down.
- Q. Will these stocks be reviewed in future?
- A. At least One review shall be made as and when required.
- Q. What is the minimum amount, one should invest in these stocks?
- A. Limit your exposure in any single stock to maximum 5% of your total portfolio value.
- Q. Stock recommended by you is ruling up from your recommended price, can I still purchase this stock?
- A. One can buy the stock as long as it is within the 5% band of recommended price.
- Q. If I have a guery, how and whom should I contact?
- A. All the related queries shall be addressed to support@smartverc.com. We shall revert back to you within 24 hours.

Note:

Investors are advised not to borrow money even for the short term to invest in these stocks.

Subscription Details

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Objective: Medium-term Wealth creation, learning valuations.

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• Smart Multibaggers: ₹11,900/-

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Disclosures

Recommendations given in this report have been researched and prepared by Anil Kumar Asnani (SEBI Reg. - IN-H000000420). He has experience of 34 years into stock investments and author of book 'Way To Billionaire'. By qualification he is BE, MBA (Finance), ERA (ICFAI, Hyderabad) and Ph.D.

Smart VERC is a proprietorship firm owned by Anil Kumar Asnani with registration number: C / 544833. Address: 28, Sector 9-B, Saket Nagar, Bhopal - 462 024, India

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Disclosures.. continued



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Effective Date: 10 May 2023

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1. Information We Collect:

We may collect personal information from you when you use our services, including but not limited to:

- Contact information (such as name, email address, phone number, and mailing address).
- Employment information (such as occupation and employer details).
- Communication preferences and feedback.
- Any other information you voluntarily provide to us.

2. Use of Information

We use the collected information for the following purposes:

- Providing and managing our services.
- Communicating with you, responding to your inquiries, and providing support.
- Analyzing and improving our services and customer experience.
- Complying with legal obligations and regulatory requirements.
- Sending you marketing communications if you have opted to receive them.
- Protecting against fraud, unauthorized access, or any other misuse of our services.

3. Information Sharing

We may share your personal information with third parties in the following circumstances:

- Service Providers: We may engage trusted third-party service providers to assist us in delivering our services. These providers are contractually obligated to protect your personal information and can only use it for the purposes specified by us.
- Legal Compliance: We may disclose your personal information if required to do so by law or in response to valid legal requests.
- Business Transfers: In the event of a merger, acquisition, or sale of all or a portion of our assets, your personal information may be transferred to the acquiring entity.

4. Data Security

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Privacy Policy.. continued

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If you have any questions or concerns about this Privacy Policy or our data practices, please contact us at:

Address : 28, Sector 9-B, Saket Nagar, Bhopal, Madhya Pradesh. Pin: 462024

Email : support@smartverc.com

WhatsApp : +91-9755920780 Phone : +91-9131361951

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 - a. SCORES portal:

https://scores.gov.in/scores/Welcome.html or,

b. SCORES Mobile App Android:

https://play.google.com/store/apps/details?id=com.ionicframework.sebi236330 or,

c. SCORES Mobile App iOS (Apple):

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